Customer Case Study
Specialty Systems Inc. (SSI)

About Specialty Systems Inc. (SSI)

Since 1978, Specialty Systems Inc. (SSI) has been delivering technical services and solutions across commercial, US military, and government agencies. Mainly focused on software, network and systems engineering, cyber security, and program support, SSI had outgrown their legacy system and was looking for a DCAA compliant solution for its accounting system.

SSI had concerns about their time-keeping system compliance, manual labor distribution, and payroll processing, along with the extended amount of time taken for invoices to be generated. Further, the manual monitoring of task order funding and customer reporting was starting to become cumbersome.

So when a new CFO came on-board in 2012, SSI began looking at industry solutions to run their accounting needs. The CFO had implemented other well-known accounting systems in the government contracting space in the past but did not like that they were clunky systems with separate reporting tools. The CFO had a vision in mind of how the system should work and how reports should be generated, but she didn't see it in other solutions. She remembered hearing about JAMIS as a viable alternative to these other systems.

First Impressions of JAMIS

After seeing an initial demonstration, the CFO and other executives at SSI were impressed with the reporting capabilities, queries, and invoicing automations. They were similarly impressed with the time and labor distribution workflow, allowing SSI to see real-time information on budgets and funding for each of their task orders. The time savings from the automation of the system and the ability to provide real-time financial reporting to customers has allowed them to focus on other resources.

Success Highlights

Challenges
- Outgrew legacy system; concerns about compliance; issues with extended time to run reports and monitor tasks

Solution
- Cloud-based JAMIS Prime with workflow automation, real-time reporting and project dashboards (adding asset management and business planning)

Results
- Invoice cycle reduced by nearly a week, invoicing down from a week to a day, labor distribution and payroll processing down from several days to less than a day, real-time funding status reports for task orders

Real Results with JAMIS Prime

 SSI's accounting system was evaluated and approved by DCMA in 2013. Additionally, SSI recently successfully passed a DCAA floor check audit in 2019 due in large part to the controls of the JAMIS timekeeping and labor distribution modules. In addition, SSI's labor distribution and payroll cycle processing time decreased from several days to less than a day, while SSI's invoice cycle process, which usually took a week to complete, was now down to a day to complete. Since SSI's task orders bill against a significant number of government CLINS and ACRNS, the ability to track and bill by both CLIN and ACRNS in JAMIS is a tremendous time-saver for government invoice submission in the WAWF system.
 SSI has experienced real results through significant time and cost savings with JAMIS Prime. While the number of employees has doubled, the administrative staff has not increased due to the streamlining and automation JAMIS Prime has afforded the company. SSI has even gone back to JAMIS for additional modules, including asset management and business planning.

"Having a DCAA accepted accounting system allows for greater flexibility with our government contracts and has been beneficial to providing information quickly to auditors. The system saves us significant time, allowing us to provide faster and more accurate financial information to program managers and customers"

- SSI, CFO

About JAMIS Software Corporation

JAMIS Software Corporation is a leading provider of ERP software solutions designed specifically for government contractors and other project-focused organizations. JAMIS delivers comprehensive, intuitive, innovative and cost-e ective solutions for the most respected names in government contracting. Companies large and small rely on JAMIS to provide detailed visibility into all of their projects, as well as provide the foundation for DCAA and other regulatory compliance. JAMIS helps companies connect with customers, partners, and employees in entirely new ways to foster new levels of collaboration and drive pro tability and growth. To learn more about JAMIS, visit https://jamis.com

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